



## Panelist



**Panna L. Sharma**  
**President and CEO**  
**Cancer Genetics, Inc.**

Mr. Sharma, 42, became a member of the board of directors and CEO of Cancer Genetics, Inc. (“CGI”) in May of 2010. Mr. Sharma led CGI’s initial public offering; the company went public on the OTC-QB market in April 2013. Under his management, CGI entered into several partnerships with biopharmas, including Gilead and Roche. In May 2013, Mr. Sharma conducted the creation of OncoSpire Genomics, a joint venture between CGI and the Mayo Clinic, intended to discover and commercialize diagnostic tests that leverage next-generation genomic sequencing technologies.

Mr. Sharma was founder and managing partner of TSG Partners (“TSG”), a specialty life sciences consultancy and advisory company, from 2001 to 2010. At TSG, he led the development of strategic initiatives, corporate growth strategy and corporate turnarounds for both public and private companies. He also led over 70 buy- and sell-side transactions for life sciences, health care and biopharma companies. At TSG, he established the Global Diagnostics Index, the Global Biotech Index and several other life science capital markets indices that are still used in the life science industry.

Prior to founding TSG, Mr. Sharma was the Chief Strategy Officer for iXL Enterprises, Inc. (“iXL”), a public e-business consultancy, where he led strategy development and acquisitions activity and was part of the management team that aided in taking the company public in June 1999. At iXL, he also managed the specialty e-business strategy practices group that grew from under \$4 million in revenue in 1998 to over \$75 million in 2000. From 1996 to 1998, Mr. Sharma was a partner at Interactive Solutions, Inc., a Cambridge, Massachusetts based marketing and strategy consultancy firm focused on health care and financial services that was sold to Omnicom, Inc., one of the largest global market analysis and marketing companies. Prior to that time, Mr. Sharma served as a consultant to Putnam Investment Management, LLC and Bank of America Corporation. Mr. Sharma has also served on the board of directors of EpicEdge, a health care and government focused IT services firm, from 2001 to 2003 and as chairman of the advisory board for EndoChoice, a global leader in the gastrointestinal treatment market, from 2008 to 2010. Mr. Sharma attended Boston University from 1987 to 1992 in the University Professor’s Program.