



## Panelist



**Ralph Marcello**  
**Principal**  
**Deloitte**

Ralph is a Principal in Deloitte's Life Sciences Consulting practice, and he has over 17 years of experience.

His experience includes developing and executing strategic and operational initiatives broadly across the Life Sciences value chain. Ralph has led the development and assessment of innovative collaborations for discovery and early development, led global operating development and design, and executed large scale R&D business model transformations. Outside of R&D, Ralph has helped major and mid-sized pharmaceutical and biotech companies expand their markets organically and through M&A, increase their products and services, and develop and execute global operating strategies. Ralph has served over 20 LS clients, he is the LCP for Merck, and he leads our LS Health Reform solution.

Ralph holds an M.B.A. from Cornell's Johnson School where he was a Park Leadership Fellow, and he also has an M.S. and B.S. in Chemical Engineering from The University of Rochester.