

BIO Business Solutions®, BIO's cost-savings program, has partnered with industry-leading suppliers to offer discounted products and services to members of BIO and BioNJ. BIO Business Solutions® enables \$360 million in savings annually to over 3,700 companies of all sizes.

Packaged and Bulk Gases

Airgas, an Air Liquide company, is the largest U.S. distributor of industrial, medical, and specialty gases and the largest U.S. producer of dry ice and nitrous oxide. Airgas provides a broad range of product and service solutions from more than 1,100 locations with the local skills to customize them for the unique needs of the BIO member. Airgas provides expertise in gas supply systems, all modes of gas and liquid delivery and cryogenic storage systems. Airgas makes it easy to do business through Airgas.com or through more customized eMarket solutions such as EDI or XML direct connection giving you 24/7/365 access to your information on a convenient platform. Airgas is a leader in safety and compliance, winning the Compressed Gas Association Bulk and Cylinder Fleet Safety awards for five of the last six years. The Airgas Emergency Response Organization (AERO), the largest emergency response organization in North America, is specifically trained to deal with compressed gases.

Airgas Healthcare
an Air Liquide company

MORE INFORMATION

Ken Ishman
(517) 927-9648
ken.ishman@airgas.com

Member Benefits:

- 10% to 25% discounts on cryogenic equipment, gas distribution equipment, and safety products
- Hotlist of medical-grade nitrogen, helium, argon & carbon dioxide, plus custom offerings tailored to specific member needs
- Customized agreement for renewal, removal, and remedy, with guaranteed terms and savings
- Full range of product supply: Cylinders, dewars, MicroBulk, bulk, and pipeline, as well as dry-ice service