



# Enjoy Exclusive Benefits

## from the BioNJ and Fisher Scientific Partnership

### Fisher Scientific Contract Benefits

#### Proactive Account Management

Your local Fisher Scientific account representative, along with application, safety, and chemical specialists, will provide personalized support for all your work, including:

- Custom business reviews
- Service level and usage reports
- Contractual implementation and compliance guidance
- Process improvements

#### Commodity Discounts

Spend less with competitive pricing on the products you purchase most frequently through:

- Significant discounts based on group volumes
- Additional discounts offered on a select list of 100 frequently ordered biotech products

#### Continuous Cost Improvements

Reduce your costs by consolidating vendors, standardizing products, improving productivity, and combining asset-based services, and save even more with:

- Guaranteed initial credit line
- Discounted rates on equipment and instrument leases and service agreements
- Ongoing savings from brand conversion programs

## Logistics and Delivery

We make it easy for you to get what you need when you need it with:

- No shipping costs for standard deliveries\*
- Products stocked in state-of-the-art distribution centers
- Next-day delivery for most items ordered before 2 p.m.
- Customized inventory management solutions to ensure product availability

## Industry-Leading Website

At fishersci.com, you get access to features for streamlining your business operations, including:

- Flexible invoicing options
- Seamless implementation of programs and initiatives with minimal disruption to you
- Real-time product availability and order statuses
- Technical product information and videos

Visit [bionj.org](http://bionj.org) or contact Fisher Scientific Industry Director Kristin Roosevelt at [kristin.roosevelt@thermofisher.com](mailto:kristin.roosevelt@thermofisher.com) to learn more.

### In the United States:

For customer service, call 1-800-766-7000

To fax an order, use 1-800-926-1166

To order online: [fishersci.com](http://fishersci.com)

