



▶ FREE BASELINE SAVINGS ANALYSIS

▶ SAVINGS GENERATED BY ESTABLISHING A SINGLE FORMULA PRICE ACROSS ALL PACKAGE LINES

▶ CENTRALIZED ADMINISTRATION OF ALL PACKAGING PRICING

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**GSC Corrugate Advisors**

GUIDING YOU THROUGH YOUR CORRUGATED PURCHASE.

*GSC Corrugate Advisors has a singular focus on negotiating corrugated by utilizing our formula pricing system. Our approach enables organizations to standardize corrugated pricing across all locations.*

## Helping you achieve Bottom line savings

### YOU ONLY PAY WHEN YOU SAVE

GSC Corrugate Advisors provides our clients the expertise, tools and methodologies to negotiate corrugated, but **we are only compensated on the amount of money we save you!**

By utilizing our formula pricing technique GSC Corrugate Advisors can offer you a cutting edge approach to your corrugated negotiation.

1. Uniform pricing across all package designs: We work with our clients and their corrugated suppliers to guarantee a standard price across all package designs, eliminating doubt that one operation cost structure might be different from another.
2. Single Pricing Element: Our negotiated agreements enable you to effectively manage your corrugated purchases over the contract period. A single pricing element is implemented to adjust pricing when market conditions change.

**There are no upfront costs associated with engaging our professionals.** After our first meeting, we will make a savings assessment of the potential save opportunity. This estimate will provide both GSC Corrugate Advisors and our clients, with an expected return.



### Free Baseline Analysis

Up front, we will complete an analysis that will calculate the savings opportunity. We do the analysis at no cost to our clients! We do the baseline analysis up front so that we both understand the savings opportunity that exists prior to being engaged. By providing your specifications, annual volumes and prices paid, we are able to determine where and how much can be saved on your corrugated purchase.

GSC Corrugate Advisors will help you avoid haggling over pricing every time there is a price movement in the market. We establish the per ton cost at contract inception, and use the formula model to adjust only the paper component when Pulp and Paper Publication moves. You will not need to haggle over pricing during a contract period!